

## The 2019 National Conference: Shaking Up the RRG Industry and its Future!



The NRRA National Conference 2019 — whose theme is “Pioneering Innovation” — is fast approaching! The theme is significant: Building on past NRRA innovations, we’re now looking to help forge a dynamic new future for the industry.

In pursuit of that future, this year’s conference promises to fulfill the longstanding information needs of RRG leaders, future leaders, and anyone contemplating forming an RRG — as well as event sponsors and industry service providers.

Here are some of the reasons you should attend:

### 1. Information You Can Use

Get answers to reinsurance and insurance issues facing RRGs:

- How to transform an RRG into a full-service insurance provider (using a package of reinsurance, binders, and Part B and affiliated coverages)
- How to cover property
- How to cover business personal property
- How to cover auto and truck physical damage
- How to cover workers' compensation
- How to get higher excess limits.

And much more!

### 2. Registration Violations

Find out what NRRA has been doing to remedy the **imposition of illegal registration fees**, plus the widespread problem of new and renewal registrations being ignored and denied.

### 3. Regulators

Hear regulators discussing the suggested new **Best Practices and Guidelines** from the NAIC — the first ones coming down the pike in years! If these go through, they could revolutionize how you deal with non-domiciliary states and how they deal with you.

### 4. State Insurance Laws

Find out why state laws can no longer be used to **regulate the business of RRGs**. Learn how NRRA’s efforts have fundamentally changed the RRG judicial landscape.

### 5. Service Providers

At NRRA’s first-ever “**Think Tank Program for Third-Party Service Providers**,” panelists will address three hypothetical crises that could beset RRGs. With real-time creative thinking, they’ll propose and demonstrate solutions to those crises.

### 6. Keynote Address

The “**Future of Work**,” presented by **Betsy Ziegler**, CEO of 1871, Chicago’s premier tech start-up incubator.

### 7. NEW Premium Finance Benefit

Talk about innovations in member financial benefits: NRRA and IPFS have joined forces to create a **premium finance module** available to RRGs. It’s a *first* for the industry, and the economic benefits to participants will be significant.

### 8. Bringing Youth on Board — Live “Shadowing” Program During Conference

Student members of NRRA’s CRISP program — whose aim is to attract young people to the insurance industry — will attend the conference. Each will have an opportunity to “shadow” industry leaders, which promises to be a tremendous learning experience for the students and leaders alike. In addition, *you* will be able to interact with the CRISP members and help shape the future of the RRG industry.

### 9. Trends and News

The conference will shine a light on the **latest industry trends and news**, including innovative developments in technology.

### 10. Networking at Its Best!

NRRA’s national conference is hands-down the captive industry’s **best networking event of the year**. Just ask anyone who has attended in the past!

## BONUS! Beautiful Facility in America's Amazing Second City!

The conference will take place **October 2-4** at the **Sofitel Magnificent Mile Hotel in Chicago**. Those who’ve attended past NRRA conferences there know what a topnotch venue it is. Also, Chicago is a vibrant city offering innumerable dining, entertainment, and cultural possibilities - many in walking distance of the hotel. **Enjoy!**



### The Time to Register Is NOW!

There's no better time to sign up for the NRRA conference than right now. Don't miss out! Register today!

**REGISTER**

For more Information: (818) 995-3274 | [riskretention.org](http://riskretention.org)